AFSL GENERAL MEMBERSHIP MEETING Miami, FL October 9, 2014



I. Introduction

- Michael Collar, President

II. Introduction of Commissioner Mohorovic

- John Rogers, Executive Director

III. Remarks from CPSC Commissioner Joseph Mohorovic

IV. General Counsel's Report - Quin Dodd

V. Election of Directors

- John Rogers, Executive Director

VI. AFSL FCA Approval

- John Conkling, Director

BREAK

VII. Financial Report

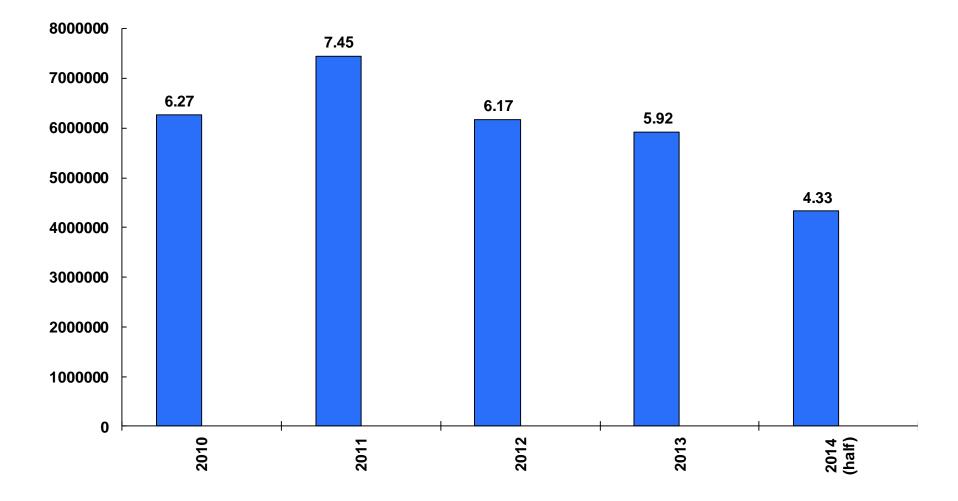
- Tad Trout, Treasurer

VIII. Report on Consumer Fireworks Testing Program

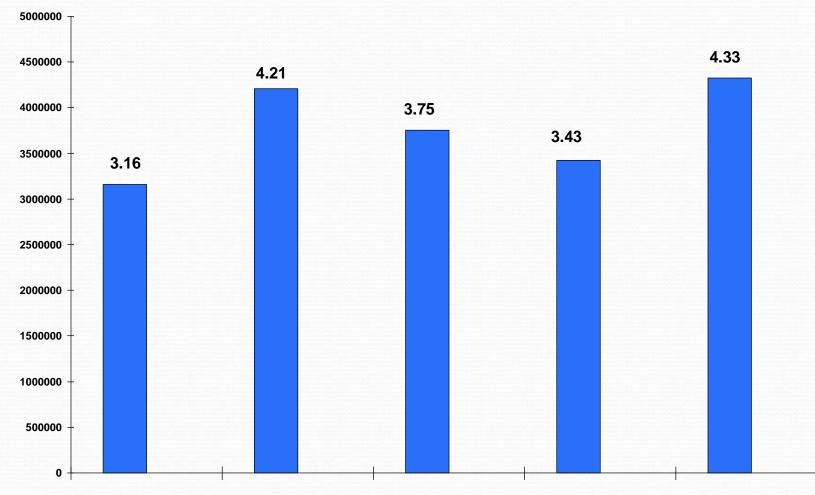
- John Rogers, Executive Director

A. Summary of Test Results

CASES TESTED BY YEAR 2010-2014 Quality Improvement Program

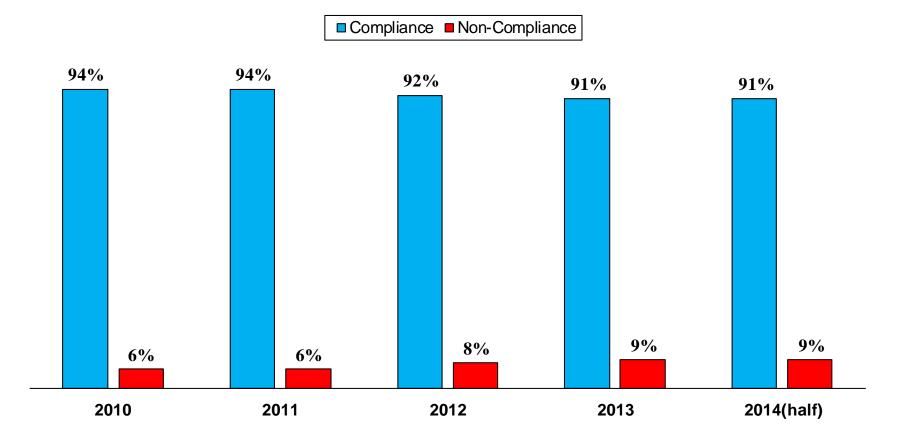


CASES TESTED BY YEAR 2010-2014 Jan. – Jun.

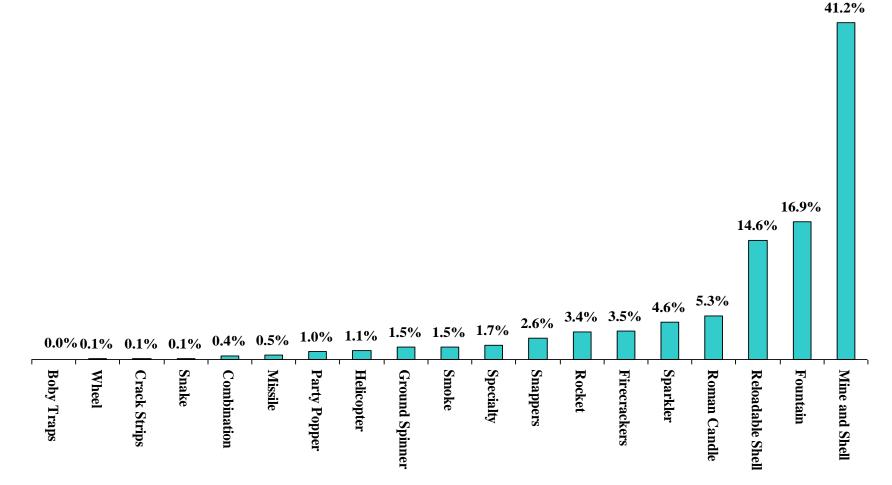


Jan.-Jun. 2010 Jan.-Jun. 2011 Jan.-Jun. 2012 Jan.-Jun. 2013 Jan.-Jun. 2014

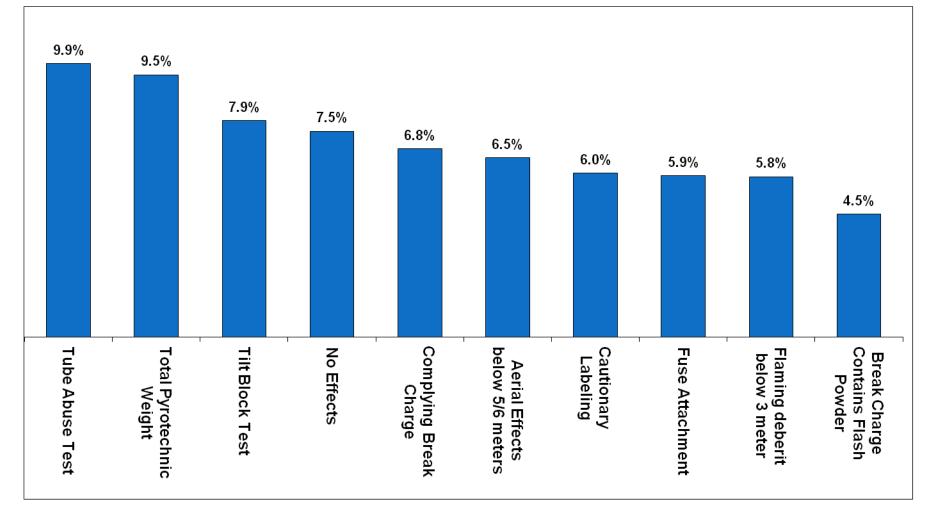
QIP COMPLIANCE PERCENTAGE BY YEAR



PERCENTAGE TESTING BY PRODUCT CATEGORY JAN. TO JUN. 2014



TOP 10 VIOLATIONS JAN. TO JUN. YEAR 2014 Percentage of Total Violations



B. New Standards Approved by the Board

REQUIREMENTS FOR MULTIPLE TUBE MINE AND SHELL DEVICES TO ADDRESS RESIDUAL BURN

2-1.7 The finished item, including tubes and internal construction materials, must not continue to burn or re-ignite after functioning. See Appendix L for Test Procedure. ADDITIONAL WARNING LABEL FOR MULTIPLE TUBE FOUNTAINS TO ADDRESS RESIDUAL BURN

4-2.10 Multiple-tube Mine and Shell Devices subject to this Standard must bear a warning label which reads: "May reignite. Soak with water after use."

WARNING MAY RE-IGNITE. SOAK WITH WATER AFTER USE.

NOTE: The label must be placed on the top surface of the device, where feasible. Where not feasible, the label must be place on the flat surface closest to the fuse. The label must be consistent with AFSL labeling requirements in Appendix B.

Effective Date: June 1, 2015.

RESIDUAL BURN REQUIREMENTS FOR MULTIPLE TUBE MINE AND SHELL DEVICES

Effective Date: June 1, 2015.

IX. Report on Display Fireworks Testing Program

- Phil Grucci, Director

A. Program Overview

DISPLAY FIREWORKS PROGRAM REVIEW

Three components :

- > Annual factory audits
- On-site product evaluations
- Container loading supervision

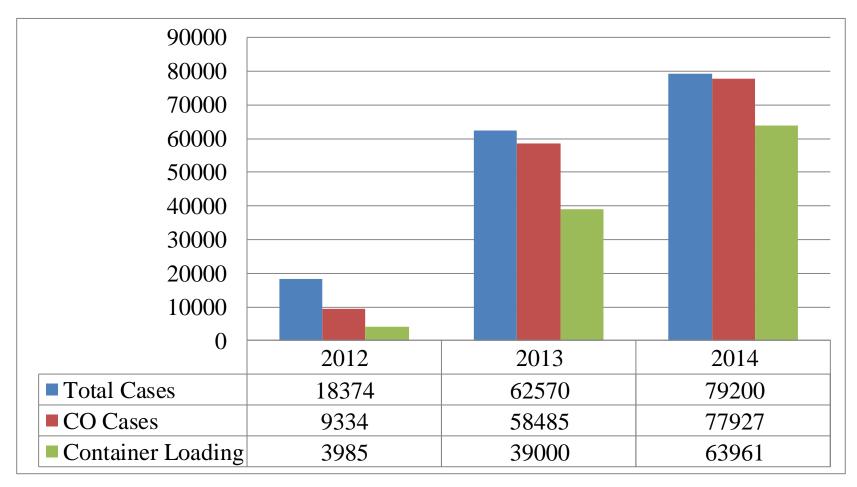
PARTICIPATING 1.3G IMPORTERS More than 50% of U.S. Market

- 1 Alonzo Fireworks Display, Inc. Mechanicville, NY
- 2 Ammo Hut Productions, Inc., Claremore, OK
- 3 Arthur Rozzi Pyrotechnics, Inc., Maineville, OH
- 4 Atlas Advanced Pyrotechnics, Inc., Jaffrey, NH
- 5 Central States Fireworks, Inc., Athens, IL
- 6 Fireworks by Grucci, Brookhaven, NY
- 7 Hamburg Fireworks Display Inc., Lancaster, OH
- 8 J&M Displays, Inc., Yarmouth, IA
- 9 Kellner's Fireworks Inc., Harrisville, PA
- 10 Lew's Fireworks, Inc., Watertown, SD
- 11 Magic in the Sky, LLC, San Antonio, TX
- 12 Melrose Pyrotechnics, Inc., Kingsbury, IN
- 13 Pyro Shows, Inc., La Follette, TN
- 14 Pyro Spectaculars, Inc., Rialto, CA
- 15 Pyrotecnico, New Castle, PA
- 16 RES Specialty Pyrotechnics, Belie Plaine, MN
- 17 Starfire Corporation, Carrolltown, PA
- 18 Western Enterprises, Inc., Carrier, OK
- 19 Wolverine Fireworks Display, Inc., Kawkawlin, MI
- 20 Zambelli Fireworks, New Castle, PA

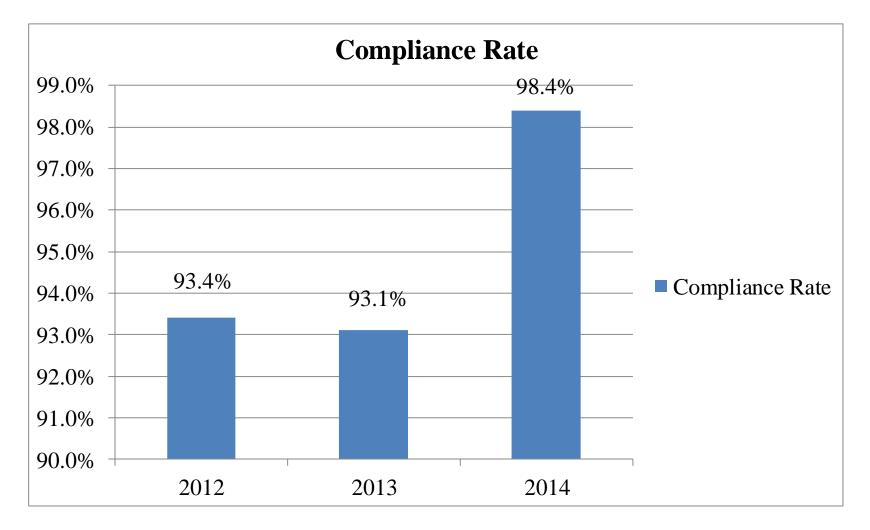
PARTICIPATING SHIPPERS

- 1 An Ping County Fireworks General Factory
- 2 Babytiger Fireworks Import & Export Ltd., Co.
- 3 Cenxi Wahyee Advanced Fireworks Factory
- 4 Dancing Fireworks Group
- 5 Far East San Luen Fat Trading Company
- 6 Glorious Professional Products Trading Limited
- 7 Hua Hui Fireworks Manufacturing Co., Ltd.
- 8 Hunan Cereals, Oils and Foodstuffs Import & Export Group Co., Ltd.
- 9 ICON Pyrotechnics International Co., Ltd.
- 10 Inter-Oriental Fireworks (HK) Ltd.
- 11 Jiangxi Changshan Exporting Fireworks Manufacture Co., Ltd.
- 12 Jiangxi Panda Fireworks Co., Ltd.
- 13 Jiangxi Province Lidu Fireworks Corporation Ltd.
- 14 Jiangxi Province Light Industrial Products I/E Co., Ltd.
- 15 Jiangxi Wanzai Golden Peak Fireworks Corp.
- * 16 Liuyang Goldenkey Trade Co., Ltd.
 - 17 Liuyang Jingli Fireworks Trade Co., Ltd.
 - 18 Liuyang Jinsheng Fireworks Co., Ltd.
 - 19 Liuyang Leping Import & Export Co., Ltd.
 - 20 Liuyang Qingtai Export Trade Co., Ltd.
 - 21 Liuyang Sunny Fireworks Trade Co., Ltd.
 - 22 Liuyang Xiangguang Fireworks Trading Co., Ltd.
 - 23 NanChang Xiangtian Imp. & Exp. Co., Ltd.
 - 24 United Pyrotechnics (USA) Inc.
 - 25 Yung-Feng Firecrackers & Fireworks Co., Ltd.

DISPLAY FIREWORKS TEST SUMMARY JANUARY – AUGUST 2012, 2013 AND 2014



DISPLAY FIREWORKS COMPLIANCE RATE BY YEAR



Meetings with the Shipping Lines on November 10, 2014 in Shanghai, China.

Michael Cartolano

Robert Foti

Phil Grucci

John Rogers

B. Modifications to Display Fireworks Standards

- John Rogers, Executive Director

Modifications to Shipping Carton Requirement

>Add Section 3-2.2.4, which reads as follows:

"3-2.2.4 Each Shipping Carton of Display Fireworks must bear the name and address (city and State) of the importer." in accordance with the ATF requirement.

Effective Date:

X. Remarks from SGS

- Joe Romeo, Global Key Account Manager

UPDATE FROM SGS

Joe Romeo

Global Key Account Manager

AFSL GENERAL MEMBERSHIP MEETING

Miami, FL

October 9, 2014



WHEN YOU NEED TO BE SURE



FOR 25 YEARS OF DEDICATED SERVICE TO:

- Develop and maintain voluntary safety and quality standards for each classification of fireworks.
- Assist manufacturers in improving safety and quality in the design, manufacture and performance of fireworks.
- Provide a testing program to determine whether new and existing fireworks items comply with AFSL standards.





SGS AND AFSL

CELEBRATING 5 YEARS OF PARTNERSHIP

- **KEEPING FIREWORKS**
 - SAFE
 - **RELIABLE**
 - COMPLIANT



Keeping Turn-Around Time Tight is Essential

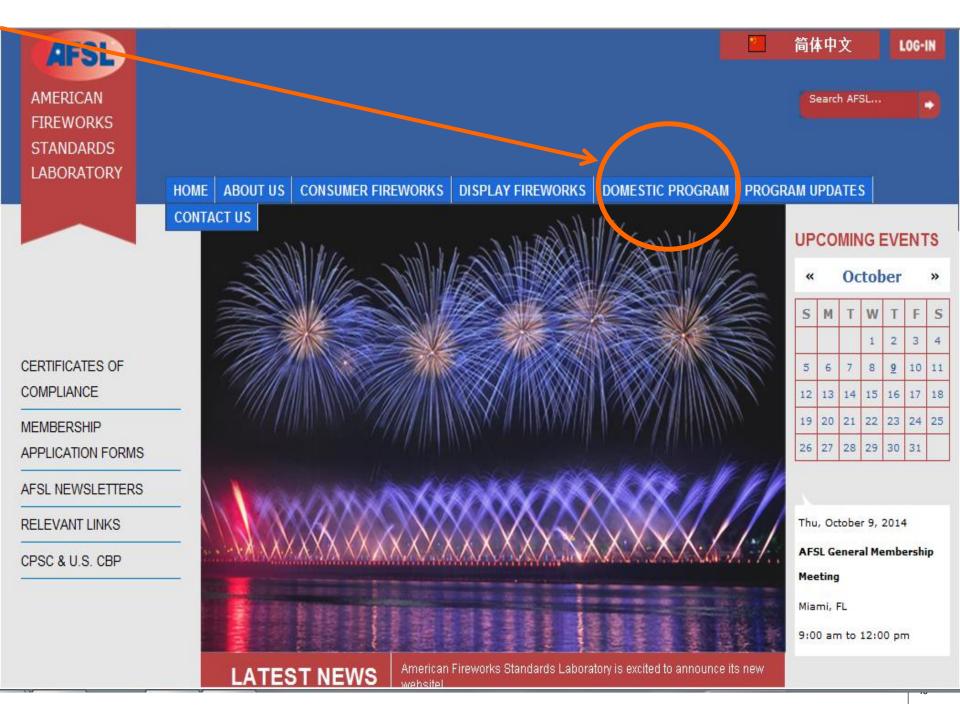
- Optimize Technician Staff Resources
- Comprehensive Training and Monitoring
- Exceed AFSL's Requirements for Service Execution
- Manage Integrity
- Reduce Abortive Occurrences

2014 Peak Season 2.2% (167 Lots) of 15,100 Lots Tested Exceeded 2 Days and None Were Greater than 3 Days

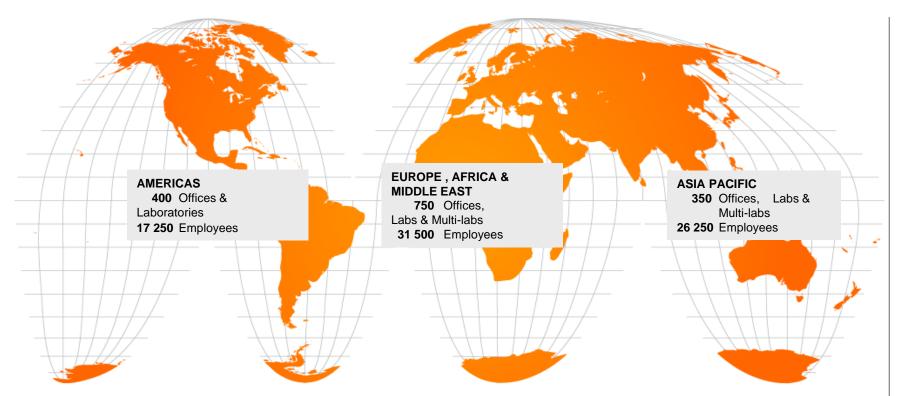
2013 Peak Season 11.7% (1186 Lots) Exceeded 2 Days and 2.4% [249 Lots] Were Greater than 3 Days



- Technician Based in Lenexa, KS
 - Jack Holcom
- Products Fully Manufactured in the United States
- Products Manufactured from Certified Components
- Assortments Manufactured from Certified Products







- Over 1,500 offices and laboratories operating all over the world
- 75,000 employees including Scientists, Engineers, Doctors, Chemists, Auditors and Inspectors

WWW.SGS.COM



XII. Election Results

XIII. Recognition of AFSL 25th Anniversary

- Joel R. Anderson, Founding Director

XIV. Closing Remarks

- Michael Collar, President



THANK YOU!

